

FERNBANK, INC.

**FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2024 AND 2023**

**with
INDEPENDENT AUDITORS' REPORT**

TABLE OF CONTENTS

	<u>PAGE</u>
INDEPENDENT AUDITORS' REPORT	3-4
STATEMENTS OF FINANCIAL POSITION	5
STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS	6-7
STATEMENTS OF FUNCTIONAL EXPENSES	8-9
STATEMENTS OF CASH FLOWS	10
NOTES TO FINANCIAL STATEMENTS	11-22



SMITH+HOWARD PC

INDEPENDENT AUDITORS' REPORT

**The Board of Trustees of
Fernbank, Inc.**

Opinion

We have audited the accompanying financial statements of Fernbank, Inc. (the "Organization") (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2024 and 2023, and the changes in net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America ("GAAP").

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date of this report.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Atlanta, GA
August 13, 2025

Smith and Howard PC

FERNBANK, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2024 AND 2023

ASSETS

	<u>2024</u>	<u>2023</u>
Current Assets		
Cash and cash equivalents	\$ 11,782,809	\$ 10,045,534
Endowment cash and cash equivalents	109,859	245,886
Short-term investments	1,958,065	2,467,932
Pledges receivable, current portion	3,541,209	1,114,820
Accounts receivable	148,477	136,735
Inventories	332,286	295,474
Prepaid expenses	160,298	266,812
Total Current Assets	18,033,003	14,573,193
Property and Equipment, Net	19,436,910	20,500,807
Collections	1,091,649	1,091,649
Other Assets		
Pledges receivable, net of current portion	795,684	957,342
Trademarks, net	3,536	5,487
Long term investments	7,459,184	6,925,171
	<u><u>\$ 46,819,966</u></u>	<u><u>\$ 44,053,649</u></u>

LIABILITIES AND NET ASSETS

Current Liabilities		
Accounts payable and accrued expenses	\$ 621,497	\$ 850,467
Deferred revenues	1,336,331	1,187,231
Exhibit contracts payable	194,035	214,981
Total Current Liabilities	2,151,863	2,252,679
Exhibit Contracts Payable, Net of Current Portion	9,000	94,285
Net Assets		
Without donor restrictions	25,902,245	28,140,617
With donor restrictions	18,756,858	13,566,068
	<u><u>44,659,103</u></u>	<u><u>41,706,685</u></u>
	<u><u>\$ 46,819,966</u></u>	<u><u>\$ 44,053,649</u></u>

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED DECEMBER 31, 2024

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>Total</u>
Support and Revenues			
Museum admissions	\$ 3,987,776	\$ -	\$ 3,987,776
Theatre admissions	558,847	-	558,847
Gifts and grants	2,090,885	6,121,370	8,212,255
Memberships	1,731,949	-	1,731,949
Investment income, net	322,685	97,142	419,827
Museum store	1,118,255	-	1,118,255
Cost of goods sold - museum store	(452,115)	-	(452,115)
Events and food service	2,314,486	-	2,314,486
Cost of goods sold - food store	(424,215)	-	(424,215)
Other	257,334	-	257,334
Net assets released from restrictions	<u>1,824,416</u>	<u>(1,824,416)</u>	<u>-</u>
 Total Support and Revenues	 13,330,303	 4,394,096	 17,724,399
Expenses			
Program Services			
Museum	8,455,082	-	8,455,082
Theatre	418,153	-	418,153
Marketing	586,780	-	586,780
Museum store	333,000	-	333,000
Food service	<u>871,767</u>	<u>-</u>	<u>871,767</u>
	10,664,782	-	10,664,782
Supporting Services			
Management and general	3,650,007	-	3,650,007
Fundraising	<u>1,148,597</u>	<u>-</u>	<u>1,148,597</u>
	<u>4,798,604</u>	<u>-</u>	<u>4,798,604</u>
 Total Expenses	 <u>15,463,386</u>	 <u>-</u>	 <u>15,463,386</u>
Other Changes			
Loss on disposal of assets	(105,289)	-	(105,289)
Endowment investment income, net	<u>-</u>	<u>796,694</u>	<u>796,694</u>
 Change in Net Assets	 (2,238,372)	 5,190,790	 2,952,418
 Net Assets, Beginning of Year	 <u>28,140,617</u>	 <u>13,566,068</u>	 <u>41,706,685</u>
 Net Assets, End of Year	 <u>\$ 25,902,245</u>	 <u>\$ 18,756,858</u>	 <u>\$ 44,659,103</u>

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
YEAR ENDED DECEMBER 31, 2023

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>Total</u>
Support and Revenues			
Museum admissions	\$ 4,146,287	\$ -	\$ 4,146,287
Theatre admissions	484,545	-	484,545
Gifts and grants	2,132,976	2,346,701	4,479,677
Memberships	1,586,847	-	1,586,847
Investment income, net	279,065	39,834	318,899
Museum store	1,103,350	-	1,103,350
Cost of goods sold - museum store	(479,294)	-	(479,294)
Events and food service	2,014,679	-	2,014,679
Cost of goods sold - food store	(409,958)	-	(409,958)
Other	268,225	-	268,225
Net assets released from restrictions	<u>1,385,124</u>	<u>(1,385,124)</u>	<u>-</u>
 Total Support and Revenues	 12,511,846	 1,001,411	 13,513,257
Expenses			
Program Services			
Museum	8,274,591	-	8,274,591
Theatre	398,383	-	398,383
Marketing	641,709	-	641,709
Museum store	307,176	-	307,176
Food service	<u>836,401</u>	<u>-</u>	<u>836,401</u>
	10,458,260	-	10,458,260
Supporting Services			
Management and general	3,558,768	-	3,558,768
Fundraising	<u>963,022</u>	<u>-</u>	<u>963,022</u>
	<u>4,521,790</u>	<u>-</u>	<u>4,521,790</u>
 Total Expenses	 <u>14,980,050</u>	 <u>-</u>	 <u>14,980,050</u>
Other Changes			
Endowment investment loss, net	<u>-</u>	<u>826,547</u>	<u>826,547</u>
 Change in Net Assets	 (2,468,204)	 1,827,958	 (640,246)
Net Assets, Beginning of Year	<u>30,608,821</u>	<u>11,738,110</u>	<u>42,346,931</u>
Net Assets, End of Year	<u>\$ 28,140,617</u>	<u>\$ 13,566,068</u>	<u>\$ 41,706,685</u>

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2024

	Program Services						Supporting Services		Total
	Museum	Theatre	Marketing	Museum Store	Food Services	Total Program Services	Management and General	Fundraising	
Salaries	\$ 1,590,536	\$ 73,327	\$ 426,576	\$ 273,280	\$ 456,359	\$ 2,820,078	\$ 1,326,018	\$ 564,445	\$ 4,710,541
Temporary assistance	-	-	-	-	117,474	117,474	90,582	22,185	230,241
Payroll taxes	133,270	5,713	33,336	21,611	36,634	230,564	89,653	38,204	358,421
Employee benefits	210,197	8,962	66,405	24,478	24,359	334,401	137,839	55,122	527,362
Total Personnel Expenses	1,934,003	88,002	526,317	319,369	634,826	3,502,517	1,644,092	679,956	5,826,565
Advertising and promotion	-	-	-	-	-	-	1,148,634	13,843	1,162,477
General and administrative	15,539	2,583	60,463	3,689	5,142	87,416	581,062	10,879	679,357
Exhibit	930,603	-	-	-	-	930,603	-	-	930,603
Facilities	1,504,096	-	-	-	-	1,504,096	-	-	1,504,096
Theatre	-	323,068	-	-	-	323,068	-	-	323,068
Information technology	-	-	-	-	-	-	274,552	-	274,552
Membership	-	-	-	-	-	-	-	67,040	67,040
Programs and activities	453,857	-	-	9,085	66,070	529,012	1,667	376,879	907,558
Special events	-	-	-	-	157,325	157,325	-	-	157,325
Total Expenses Before Depreciation and Amortization	4,838,098	413,653	586,780	332,143	863,363	7,034,037	3,650,007	1,148,597	11,832,641
Depreciation and amortization	3,616,984	4,500	-	857	8,404	3,630,745	-	-	3,630,745
Total Expenses 2024	\$ 8,455,082	\$ 418,153	\$ 586,780	\$ 333,000	\$ 871,767	\$ 10,664,782	\$ 3,650,007	\$ 1,148,597	\$ 15,463,386

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2023

	Program Services						Supporting Services		
	Museum	Theatre	Marketing	Museum Store	Food Services	Total Program Services	Management and General	Fundraising	
Salaries	\$ 1,497,032	\$ 72,150	\$ 526,813	\$ 257,729	\$ 475,494	\$ 2,829,218	\$ 1,290,273	\$ 551,462	\$ 4,670,953
Temporary assistance	-	-	-	-	81,504	81,504	39,571	-	121,075
Payroll taxes	126,399	5,643	31,178	20,351	37,837	221,408	89,152	38,993	349,553
Employee benefits	167,333	8,222	47,436	17,736	37,769	278,496	135,734	62,012	476,242
 Total Personnel Expenses	 1,790,764	 86,015	 605,427	 295,816	 632,604	 3,410,626	 1,554,730	 652,467	 5,617,823
Advertising and promotion	-	-	-	-	-	-	1,197,860	11,974	1,209,834
General and administrative	17,064	991	36,282	2,526	9,471	66,334	523,611	10,759	600,704
Exhibit	1,304,233	-	-	-	-	1,304,233	-	-	1,304,233
Facilities	1,331,946	-	-	-	-	1,331,946	-	-	1,331,946
Theatre	-	309,127	-	-	-	309,127	-	-	309,127
Information technology	-	-	-	-	-	-	281,331	-	281,331
Membership	-	-	-	-	-	-	-	50,888	50,888
Programs and activities	311,554	-	-	8,834	58,398	378,786	1,236	236,934	616,956
Special events	-	-	-	-	123,173	123,173	-	-	123,173
 Total Expenses Before Depreciation and Amortization	 4,755,561	 396,133	 641,709	 307,176	 823,646	 6,924,225	 3,558,768	 963,022	 11,446,015
Depreciation and amortization	3,519,030	2,250	-	-	12,755	3,534,035	-	-	3,534,035
 Total Expenses 2023	 \$ 8,274,591	 \$ 398,383	 \$ 641,709	 \$ 307,176	 \$ 836,401	 \$ 10,458,260	 \$ 3,558,768	 \$ 963,022	 \$ 14,980,050

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Cash Flows from Operating Activities:		
Increase (Decrease) in Net Assets	\$ 2,952,418	\$ (640,246)
Adjustments to Reconcile Increase (Decrease) in Net Assets to		
Net Cash Provided by Operating Activities		
Depreciation and amortization	3,630,746	3,534,035
Loss on disposal of assets	105,289	-
Unrealized loss (gain) on investments	375,543	(713,634)
Bad debt expense	90,431	-
Restricted contributions	(5,913,530)	(2,053,749)
Increase in assets:		
Pledges receivable	15,323	14,125
Accounts receivable	(79,819)	139,117
Employee retention credit grant receivable (Note 7)	-	127,184
Inventories	(36,812)	(993)
Prepaid expenses	106,514	(17,636)
Decrease (increase) in liabilities:		
Accounts payable, accrued expenses and exhibit contracts payable	(344,207)	114,042
Deferred revenues	149,101	82,966
Net Cash Provided by Operating Activities	<u>1,050,997</u>	<u>585,211</u>
Cash Flows from Investing Activities:		
Proceeds from sale of operating investments	-	(42,522)
Proceeds from sale of endowment investments	271,163	(181,413)
Proceeds from maturity of strategic initiative investments	509,867	-
Purchases of long term investments	(1,180,719)	275,710
Acquisitions of property and equipment	(2,661,181)	(1,654,801)
Net Cash Required by Investing Activities	<u>(3,060,870)</u>	<u>(1,603,026)</u>
Cash Flows from Financing Activities:		
Restricted contributions collected	<u>3,611,121</u>	<u>1,551,894</u>
Net Cash Provided by Financing Activities	<u>3,611,121</u>	<u>1,551,894</u>
Net Increase in Cash and Cash Equivalents	1,601,248	534,079
Cash and Cash Equivalents, Beginning of Year	<u>10,291,420</u>	<u>9,757,341</u>
Cash and Cash Equivalents, End of Year	<u>\$ 11,892,668</u>	<u>\$ 10,291,420</u>

Summary of Significant Non-Cash Operating and Investing Activities:

At December 31, 2024 and 2023 accounts payable included \$9,006 and \$28,397 of payables related to property and equipment acquisitions, respectively.

Reconciliation of Cash and Cash Equivalents to the Statement of Financial Position:

Cash and cash equivalents	\$ 11,782,809	\$ 10,045,534
Endowment cash and cash equivalents	109,859	245,886
	<u>\$ 11,892,668</u>	<u>\$ 10,291,420</u>

The accompanying notes are an integral part of these financial statements.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Organization

Fernbank, Inc. (the "Organization") is a not-for-profit organization devoted to advancing knowledge and promoting an appreciation of the natural history of Georgia and the southeastern United States. The primary activity of the Organization is the operation of Fernbank Museum of Natural History that opened to the general public on October 5, 1992.

Financial Statement Presentation

The Organization prepares its financial statements using the accrual method of accounting; consequently, revenues and the related assets are recognized when earned and expenditures are recognized when the obligation is incurred.

Net assets, along with revenues, expenses, gains and losses, are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization.
- Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that such resources be maintained in perpetuity.

Basis of Accounting

The Organization follows accounting standards set by the Financial Accounting Standards Board ("FASB"). The FASB sets accounting principles generally accepted in the United States of America ("GAAP").

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported and disclosed in these financial statements. Actual results may differ from these estimates.

Functional Allocation of Expenses

The costs of providing the Organization's various programs and other activities are tracked on a functional basis. Expenses are charged directly to program, management and general or fundraising based on a combination of specific identification and allocation by management. Accordingly, certain costs have been allocated between program and supporting services benefited.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

Museum and Theatre Admissions, Museum Store, Events and Food Service

The Organization's museum and theatre admissions, museum store, events and food service sales include a single performance obligation with no variable considerations for which revenue is recognized at a point in time. Included within deferred revenues are contract liabilities associated with events and prepaid admissions dues of \$443,555, \$364,816, and \$323,610 at December 31, 2024 and 2023 and January 1, 2023, respectively.

Gifts and Grants

Gifts and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Gifts and grants that are restricted by the donor are reported as increases in net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in donor restricted net assets depending on the nature of the restrictions.

Membership Dues

The Organization's membership dues consist of a single performance obligation for which revenue is recognized over time, as the performance obligation is satisfied during the year in which the dues are paid. The membership agreements do not have multiple performance obligations or variable consideration. Included within deferred revenues are contract liabilities associated with Membership dues of \$892,776, \$822,415, and \$780,655 at December 31, 2024 and 2023 and January 1, 2023, respectively.

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Pledges Receivable

Unconditional promises to give (pledges) are recognized as assets and support when the pledges are received. Pledges expected to be collected in more than one year are recorded at their net realizable value and are separately identified as long term on the statement of financial position. Management periodically reviews the collectability of outstanding pledges and records an estimated allowance based on known facts and historical trends. Pledges are written off at the time they are deemed uncollectible.

The Organization has two major donors that comprised approximately 86% of pledges receivable at December 31, 2024 and two major donors that comprised approximately 70% of pledges receivable at December 31, 2023.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Pledges Receivable (Continued)

Conditional promises to give are not recorded until the conditions are substantially met and bequests are recorded only when amounts are determinable and collection is reasonably assured. At December 31, 2024, there were two conditional promises to give totaling \$9,000,000. At December 31, 2023, there was one conditional promise to give of \$8,000,000. Subsequent to December 31, 2024, the Organization received an additional conditional promise to give totaling \$1,000,000.

Risk and Uncertainties

The Organization has two sources of accounts receivable: pledges receivable and customer group receivables. Accounts receivable from pledges are primarily from donors and organizations in the Atlanta, Georgia area and are uncollateralized pledges. Substantially all of the customer group receivables are from groups in the local area and are unsecured. The Organization performs on-going credit evaluation of its customers and donors and has adjusted accounts receivable for all known uncollectible accounts. At December 31, 2024 and 2023, there was an allowance for doubtful accounts of \$95,000 and \$4,569.

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash on deposit and other short term investments with three financial institutions. At times, these balances may exceed federally insured limits. If liquidity issues arise in the global credit and capital markets, it is at least reasonably possible that these changes in risks could materially affect the amounts reported in the accompanying financial statements.

Inventories

Inventories consisting of gift shop items, food and beverage products, and supplies are stated at the lower of cost or net realizable value using the first-in, first-out ("FIFO") valuation method.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

Assets acquired by purchase are valued at cost. Donated assets are valued at the fair market value on the date of gift. Expenditures for maintenance, repairs, and renewals of minor items are charged to expense as incurred. All property and equipment purchases greater than \$2,500 are capitalized. Upon disposition, the cost and related accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in the statement of activities and changes in net assets.

Property and equipment consist of the following at December 31:

	<u>2024</u>	<u>2023</u>
Museum	\$ 30,084,748	\$ 29,991,656
Land and other buildings	4,962,492	5,067,781
Museum exhibits	24,717,287	24,463,901
Furniture, fixtures and equipment	5,990,672	4,433,758
Computer hardware	776,269	765,474
Computer software	92,877	92,877
Vehicles	200,811	200,811
Construction in progress	1,740,504	984,504
	<u>68,565,660</u>	<u>66,000,762</u>
Less accumulated depreciation	<u>(49,128,750)</u>	<u>(45,499,955)</u>
	<u><u>\$ 19,436,910</u></u>	<u><u>\$ 20,500,807</u></u>

Depreciation expense for the years ended December 31, 2024 and 2023 was \$3,628,795 and \$3,531,664 and respectively.

Property and equipment are depreciated using the straight-line method over their estimated lives as follows:

Buildings	15-35 years
Equipment	3-15 years
Furniture and fixtures	5-10 years
Computer hardware and software	3-5 years

Collections

In accordance with GAAP, donated collections are recorded at commercial market value, determined by independent appraisal. Purchased collection items are recorded at cost. Collections are not depreciated.

The value of collections donated by individuals prior to the current method of recording donated collections, including the gemstone collection and other works of art, are not recorded. However, the Organization's gem stone collection is extensive and has substantial value based upon appraisals of the items at the time of their donation.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment

GAAP requires the following financial statement disclosures for the Organization:

- Classification of net assets

Endowment funds are used to account for investments in which the principal is restricted for a specific purpose.

- Interpretation of Relevant Law

The Organization has interpreted the State of Georgia's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies endowments as net assets with donor restrictions (a) the original value of gifts donated to the endowments, (b) the original value of subsequent gifts to the endowments, and (c) accumulations to the endowments made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

- Return Objectives and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Organization, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the MSCI All Country World Index for Equities and Barclays Aggregate Index for fixed income investments. Actual returns in any given year may vary from this amount.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment (Continued)

- Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through current yields on certificate of deposits and investments in marketable securities.

- Spending Policy

The Organization's revised endowment policy, which was approved by the Organization's Executive Board, and is provided to donors, was implemented to achieve returns in excess of the rate of inflation to preserve the purchasing power of the temporarily restricted assets as well as emphasize growth of principal while avoiding excessive risk. This policy allows for spending up to 4.5% of a trailing three-year average of the market value of the donor restricted endowment fund for specified Organizational purposes.

- Underwater Endowment Funds

The Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument.

Endowment Investments

The Organization's endowment investments in marketable securities with readily determinable fair values and all endowment investments in debt securities are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the statement of activities and changes in net assets. Endowment investment income and gains on assets restricted by a donor are reported as increases in net assets without donor restriction if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Values Measured on Recurring Basis

FASB establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs in which little or no market data exists (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Basis of Fair Value Measurement

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, assets or liabilities;

Level 2 - Quoted prices in markets that are not considered to be active or financial instruments for which all significant inputs are observable, either directly or indirectly;

Level 3 - Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following tables represent the fair value measurement hierarchy of the assets at fair value as of December 31:

	<u>2024</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Endowment cash and cash equivalents	\$ 2,070,596	\$ -	\$ -	\$ 2,070,596
Short-term investments	158,028	-	-	158,028
Bonds	2,295,719	-	-	2,295,719
Mutual funds	<u>5,002,765</u>	<u>-</u>	<u>-</u>	<u>5,002,765</u>
	<u>\$ 9,527,108</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 9,527,108</u>

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Values Measured on Recurring Basis (Continued)

		2023		
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Endowment cash and cash equivalents	\$ 2,113,879	\$ -	\$ -	\$ 2,113,879
Short-term investments	492,954	-	-	492,954
Bonds	1,920,918	599,943	-	2,520,861
Mutual funds	<u>4,511,298</u>	<u>-</u>	<u>-</u>	<u>4,511,298</u>
Other funds				
	<u>\$ 9,039,049</u>	<u>\$ 599,943</u>	<u>\$ -</u>	<u>\$ 9,638,992</u>

Exhibit Contracts Payable

In the normal course of business, the Organization has exhibit contracts with third parties for special exhibits to showcase at various dates throughout the year. These exhibit contracts require that all costs associated with the exhibit contract are paid in full prior to the exhibit opening over an agreed upon period of time. All exhibit contract costs relating to the special exhibits are accrued once the executed exhibit contract becomes non-cancellable. The Organization had special exhibits under contract with exhibit contracts payable of \$203,035 and \$309,266 at December 31, 2024 and 2023, respectively. At December 31, 2024, the Organization had executed cancellable contracts for future exhibits with estimated exhibit contract costs of \$1,557,000.

Donated Services

Donated services have not been reflected in the financial statements because no objective basis is available to measure the value of such services. A number of volunteers have donated approximately 16,046 and 11,800 hours of service to further the objectives of the Organization during the years ended December 31, 2024 and 2023, respectively.

Advertising Costs

Advertising costs are expensed as incurred. Advertising costs totaled approximately \$1,162,000 and \$1,210,000 in 2024 and 2023, respectively.

Income Taxes

Fernbank, Inc. is a not-for-profit organization which is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is reflected in the accompanying financial statements.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes (Continued)

The Organization annually evaluates all federal and state income tax positions. This process includes an analysis of whether these income tax positions the Organization takes meet the definition of an uncertain tax position under the Income Taxes Topic of the Financial Accounting Standards Codification. The Organization does not believe it has any uncertain tax positions as of December 31, 2023.

In the normal course of business, the Organization is subject to examination by the federal and state taxing authorities. In general, the Organization is no longer subject to tax examinations for tax years ending before December 31, 2021.

NOTE 2 - PLEDGES RECEIVABLE

At December 31, 2023, pledges receivable are due to be collected in the future years as follows:

2025	\$ 3,636,209
2026	382,833
2027	320,500
2028	220,000
2029	<u>20,000</u>
	4,579,542
Unamortized discount	(147,649)
Allowance for uncollectible pledges	<u>(95,000)</u>
	<u><u>\$ 4,336,893</u></u>

Receivables to be collected after one year from the statement of financial position date are discounted at 5.0%.

NOTE 3 - EMPLOYEE RETIREMENT PLAN

The Organization sponsors a 403(b) plan for its eligible employees. During 2024 and 2023, the Organization made discretionary contributions of approximately \$105,000 and \$101,000 to the plan, respectively.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 4 - COLLECTIONS

Collections consist of the following at December 31:

	<u>2024</u>	<u>2023</u>
St. Catherine's Collection	\$ 1,057,949	\$ 1,057,949
Other	33,700	33,700
	<u>\$ 1,091,649</u>	<u>\$ 1,091,649</u>

In an agreement signed in November, 2003, the Organization received a significant donation of archaeological artifacts found on St. Catherine's, a Georgia coastal island. The items were accumulated by the donor during excavations over the past 30 years and have a commercial market value of \$1,057,949, based on appraisals. On January 2, 2010, in accordance with the donation agreement, the Organization took title and full ownership of the collection since it achieved benchmarks related to storing and displaying the artifacts.

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

At December 31, 2024 and 2023, the components of net assets with donor restrictions were as follows:

	<u>2024</u>	<u>2023</u>
Subject to expenditure for specified purposes:		
Across the millennia	\$ 569,280	\$ 663,821
Nature Generation	33,378	141,332
STEAM Initiatives	592,601	603,183
Thrive: The Nature of Change	9,690,183	4,588,703
Other	69,513	208,912
	<u>10,954,955</u>	<u>6,205,951</u>

Subject to spending policy and appropriation:

Investment in perpetuity (including accumulated investment gains of \$68,748 and \$71,621 at December 31, 2024 and 2023 respectively), which, once appropriated, is expendable support for general purposes:	737,942	680,918
--	---------	---------

Endowment not to be held in perpetuity for purposes of supporting the maintenance of Fernbank Forest and forested areas:	7,063,961	6,679,200
	<u>\$ 18,756,858</u>	<u>\$ 13,566,069</u>

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS (Continued)

Net assets were released from donor restrictions during 2024 and 2023 by incurring expenses satisfying the purpose specified by donors as follows:

	<u>2024</u>	<u>2023</u>
Across the millennia	\$ 105,172	\$ 78,253
Nature Generation	132,954	284,455
Endowment	354,909	162,920
STEAM Initiatives	10,582	7,899
Thrive: The Nature of Change	937,942	498,036
Other	282,857	353,561
	<u><u>\$ 1,824,416</u></u>	<u><u>\$ 1,385,124</u></u>

NOTE 6 - LIQUIDITY AND AVAILABILITY

The Organization's financial assets available within one year for general expenditures are as follows for December 31:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 11,892,668	\$ 10,291,420
Investments	9,417,249	9,393,103
Pledges receivable	3,541,209	1,114,820
Accounts receivable	148,477	136,735
Donor imposed restrictions - strategic initiatives and other restricted cash and investments	<u>(18,756,858)</u>	<u>(13,566,068)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u><u>\$ 6,242,745</u></u>	<u><u>\$ 8,327,352</u></u>

The Organization has a financial structure comprised of three components: general operations, financial activities conducted for specified purposes to meet strategic initiative goals, and endowment activities. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. This policy includes maintaining financial assets, which consist of cash and short-term investments, on hand to meet at least 60 days of normal operating expenses, which are, on average, approximately \$1,800,000.

Over the past few years, the Organization has performed fund-raising activities for capital and programming goals within the strategic initiative plan. The anticipated expenditures within one year of the statement of financial position date for these current activities, which approximates \$12,000,000, will be funded by cash and short-term investments presently on hand.

FERNBANK, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2024 AND 2023

NOTE 7 - SUBSEQUENT EVENTS

On June 25, 2025, in accordance with the Federal Native American Graves Protection and Repatriation Act, the Organization relinquished control of artifacts and cultural materials constituting the majority of the St. Catherine's Island Archaeology collection valued at \$1,057,949 to specific culturally affiliated tribes. The remaining objects are of academic and research value.

Management has evaluated subsequent events through August 13, 2025, the date the financial statements were available to be issued.